



Next Wave Environmental Sustainability

June 28 – July 1, 2027 • Long Beach, CA

Sponsorship and Exhibit Opportunities

Be a part of the most comprehensive conference on environmental technology and solutions!

Build awareness, connections, and relationships . . .

Reach decision-makers in your target market . . .

Grow your business at ACE 2027!

Anchored by the Port of Long Beach and its pioneering near zero-emissions initiatives, the region has helped drive advances in air-quality monitoring, remote sensing, emissions control, clean energy, coastal resilience, and energy storage. Cutting-edge academic institutions, industry, and agencies further strengthen this area's leadership in technology and research, while progressive approaches to air quality and waste management support sustainable solutions.

ACE 2027 will include over 200 presentations, dozens of panels, and multiple concurrent tracks each day on air, waste, clean energy, sustainability, and environmental management topics. With many networking events, tours, and an expansive exhibit hall featuring leaders in the industry, you can count on connecting with current and new colleagues to share solutions to benefit your company.

Catch the wave and join us in Long Beach!

Conference Location:
Long Beach Convention Center, 300 E Ocean Blvd, Long Beach, CA

Be recognized as a leader in the environmental industry!



AIR & WASTE MANAGEMENT
ASSOCIATION

www.awma.org/ACE2027

Partnership Opportunities



Annual Mission Partner

Support the Association year-round in everything we do! Annual Mission Partnership offers a customizable package designed to maximize visibility and influence. Showcase your leadership in sustainability, innovation, and environmental stewardship while contributing to technical programming, driving science-based solutions, and gaining premier exposure across ACE 2027 and multiple A&WMA conferences, webinars, and so much more.

New sponsor packages with exhibit booth included are now available!

We streamlined our packages to offer Advocate, Impact, and Strategic sponsor opportunities to meet your needs and budget. Sponsorship at ACE 2027 is the perfect way to show your organization's commitment to the environment and to get your name in front of thousands of the industry's leading professionals.

All sponsorship levels enjoy core benefits including:

- Multiple full conference registrations (quantity varies by sponsorship level)
- Recognition at Keynote Session
- Pre- and post- conference registration list
- Company description, logo, and website on conference web pages
- On-site signage where applicable
- Logo in pre-conference communications
- Company logo, profile and website in Final Program

Each sponsor package offers multiple additional benefits you can choose to meet your needs and exposure level.

See the chart on the next page for all of your choices for each package.

Drive prospective customers to your booth and website by taking advantage of additional promotional opportunities.

- ACE 2027 Final Program Ad
- A&WMA Website Advertising
- Mobile Conference Website Advertising
- *EM* Digital Magazine
- Quarterly *EM Plus* (printed)
- Monthly Electronic Member Newsletter

Our Audience

Each year, hundreds of the brightest minds in the industry attend ACE to share knowledge, learn new technology, and make key connections.



Regional,
Federal, and
Municipal
Government
Leaders

Industry
CEOs,
Managers,
Engineers,
EH & S

Active NGOs,
Community
Groups, and
Organizations

Environmental
Leaders, and
Scientific
Experts from
Consulting

Environmental
Law
Professionals

Academic
Department
Heads and
Researchers

Create Your Next Big Collaboration at ACE!

Choose your package and benefits to meet your needs and goals

Core benefits for all sponsorship packages include: Pre- and post- conference registration list Company description, logo, and website on conference web pages On-site signage where applicable Company logo, profile and website in Final Program Logo in pre-conference communications		
Strategic Sponsor \$17,500	Impact Sponsor \$12,000	Advocate Sponsor \$5,500
Core Benefits	Core Benefits	Core Benefits
Six (6) full conference registrations	Four (4) full conference registrations	Two (2) full conference registrations
10 x 10 Exhibit Booth + Two (2) Booth only registrations	10 X 10 Exhibit Booth + Two (2) Booth only registrations	10% discount on exhibit booth
20% discount on 10 x 20 exhibit booth upgrade	Half-page color ad in <i>EM</i> Digital Magazine issue of choice	Square rotating subpage ad on A&WMA website for 30 days
Exclusive LinkedIn Spotlight	Exclusive LinkedIn Spotlight	
Full-page color ad in EM Digital Magazine issue of choice		
Logo in post-conference proceedings		
Plus, Select 6 Sponsor Options (If no booth, select 4 additional)	Plus, Select 4 Sponsor Options (If no booth, select 4 additional)	Plus, Select 2 Sponsor Options
Square rotating subpage ad on A&WMA website for 30 days	Square rotating subpage ad on A&WMA website for 30 days	Half-page color ad in <i>EM</i> Digital Magazine
ACE conference website ad	ACE conference website ad	Exhibit Hall Break
Exclusive Technical Program Session (choice of one)	Exclusive Technical Program Session (choice of one)	Exclusive Technical Program Session (choice of one)
YP/Student Networking Reception	YP/Student Networking Reception	YP/Student Networking Reception
Young Professional Mentor Breakfast	Young Professional Mentor Breakfast	Young Professional Mentor Breakfast
Technical and Student Poster Session	Technical and Student Poster Session	Technical and Student Poster Session
Student Awards Ceremony	Student Awards Ceremony	Student Awards Ceremony
Branded promotional giveaway provided by sponsor	Branded promotional giveaway provided by sponsor	Branded promotional giveaway provided by sponsor
Exhibit Hall Grand Opening	Exhibit Hall Grand Opening	
Exhibit Hall Lunch	Exhibit Hall Lunch	
Student Welcome Reception	Student Welcome Reception	
Women's Professional Development Workshop and Luncheon	Women's Professional Development Workshop and Luncheon	
*Honors and Awards Ceremony		
*Opening Reception		
*Critical Review		
*Full-page color ad in Final Program		
*Keynote (if no Mission Partner)		
		<i>* High Level Benefits All Prices in USD</i>

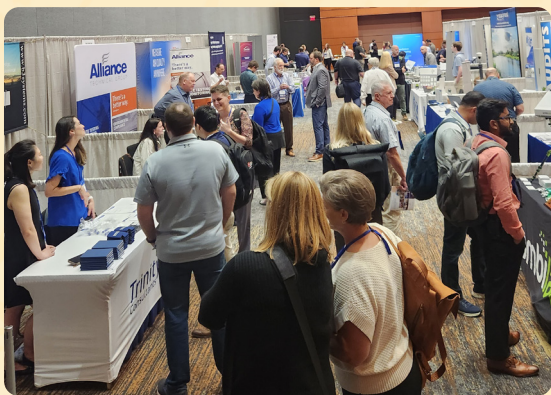
Exhibit Opportunities

Put Your Brand Front and Center at the Premier Environmental Conference!

The exhibit hall at the 120th A&WMA Annual Conference & Exhibition is the one-stop destination for environmental technology solutions, product and service demonstrations, and visits with buyers and decision-makers from across the environmental spectrum.

Why your company or organization should exhibit at ACE 2027

- Local, regional, state/provincial, national and international exposure
- Activities and special events are held on the exhibit floor to generate traffic and bring attention to your booth. These include: continental breakfasts, refreshment breaks, and networking receptions.
- Attendees have buying power! Surveys indicate 64% can recommend or make the final purchase decisions and 85% thought networking in the exhibit hall was an important or very important part of ACE.
- Your competitors and colleagues will be there.
- A&WMA's widespread year-round marketing campaign



The sooner you book, the more exposure you gain.
Ready to make a splash?

Contact Jessika Keefer today at Jkeefe@awma.org.

Exhibit Hall Floor Plan

107	207	307	407	507	607	707
106	206	306	406	506	606	706
105	205	305	405	505	605	705
104	204	304	404	504	604	704
103	203	303	403	503	603	703
102	202	302	402	502	602	702
101	201	301	401	501	601	701
100	200	300	400	500	600	700

Attendee Entrance Side

Each booth includes these benefits:

- Two (2) full conference registrations (\$1600 value)
- Two (2) booth personnel badges (\$600 value)
- 6' draped table, two chairs, a wastebasket, standard carpet, and complimentary Wi-Fi
- A copy of the advance and final registration lists
- Exclusive advertising opportunities on the ACE 2027 website and in pre-conference communications
- Company listing and description in the final program
- Hyperlinked listing on the ACE 2027 exhibitor website
- Free exhibit hall passes to distribute to clients

Booth Prices

10' x 10': \$3,795 USD
10' x 20': \$6,750 USD

